

## **Clinical Application Specialist, DELHI, INDIA**

### **Join C-RAD to fight cancer**

C-RAD is a fast-growing global MedTech Company with its head quarter in Uppsala. We are developing, producing and selling innovative solutions for the healthcare field. Our focus is cutting-edge solutions for patient positioning, monitoring and imaging to ensure exceptionally high precision, safety, and efficiency in advanced radiation therapy, helping to cure more cancer patients and improve their quality of life.

We are market leader in our field and have established a global presence. C-RAD is a fast-growing company and stock listed at NASDAQ Stockholm.

### **Your contribution to our success:**

We are now strengthening our Clinical Applications team with an English-speaking Clinical Application Specialist to ensure successful customer implementations, primarily for the India market but international assignments will also occur.

The focus is to offer first class clinical training and support to our customers remotely and on site ensuring all clinical needs of the product and staff are met.

### **Your profile:**

We are looking for a talented, committed clinical professional, preferably with at least 3-5 years of experience in the clinic working closely with patients and advanced radiation therapy technologies.

A professional and a customer-oriented mindset are essential in this role.

This role will require 50-60% travel to provide on-site clinical product support.

### **Key Responsibilities**

- Conduct clinical training on the C-RAD products and related workflows
- Maintain product knowledge for all products within the company portfolio.
- Get customer acceptance on clinical training
- Diagnose errors or clinical problems and determine proper solutions
- Produce timely and detailed reports in line with the company's procedures
- Follow all company's filed procedures and protocols
- Feedback observations for product under performance or for potential for improvement into the respective feedback system
- Build positive and long-lasting relationships with customers

- Provide support upon request to Sales and Marketing for their pre-sale's activities (customer demo., product presentation, site visits, seminars/congresses etc...)
- Provide support and interface to customers in the framework of clinical studies and research work in coordination with C-RAD clinical team management

### **Competence/Qualifications**

- Minimum 3 years' hands on clinical and patient interaction experience within radiation therapy as a physicist or therapist.
- Preferably 1 year experience with the C-RAD surface tracking systems in use with patients in the clinical environment
- Strong knowledge of computer technology and how systems interface and communicate within a clinical environment
- Proficiency with Microsoft Office Suite of products and general competency with standard business software applications.
- Bachelor's degree in a scientific field is desirable

### **Desired Skills and Traits**

- Strong presentation and communication skills which lend themselves to successful demonstrations and explanation of our technology.
- Ability to translate personal knowledge of the C-Rad technology into effective training to educate new users on best practices, problem solving and troubleshooting.
- Ability to project yourself as the local expert in C-Rad technology to encourage customers to expand clinical use as appropriate.
- Strong customer dedication and willingness to create excellent customer experiences.
- Occasional international trips for support of other C-Rad regions or visits to our company headquarters in Sweden may be required.

- Flexible and open-minded approach to your business to constantly adapt to new challenges and find ways around obstacles.
- Self-motivated and driven.

### **Candidate Requirements**

- Must possess an Indian drivers' license.
- Valid passport.
- Fluent in English
- No current or past infractions with healthcare providers
- Willingness to allow criminal background checks, booster immunizations or other requirements as outlined by third party vendor credentialing organizations and/or C-Rad may require.
- Ready to relocate to Delhi

### **What we are offering you:**

- Interesting position in an innovative, fast growing international company with a great team spirit
- A fun and constantly changing work environment with skilled colleagues and exciting products with new technologies
- Short decision-making processes supporting an efficient working environment
- Attractive possibilities for self-development and career progression
- Competitive compensation package

### **Next steps:**

If this position is of interest to you, please send us your application incl. a CV. Interviews are being held on a current basis, please send in your application as soon as possible.

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